DESCRIPTION OF INTENDED SINGLE SOURCE PURCHASE (PUR 7776)

AGENCY: Early Learning Coalition of Manatee County, Inc.

TITLE: Tandem: Recruitment and Substitute Staffing Services
Short description of the commodity or service desired: Child care-specific staffing support and related services that allow participating early learning providers to recruit and hire permanent educators through Tandem Recruit and obtain vetted substitute educators for same-day, short-term, or long-term classroom coverage through Tandem Substitute.

CONTACT
Name: Kerry Gaylord
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Internal tracking number, if any:

Date posted: 11/4/26 Last day for receipt of information: 11/24/26

This description of commodities or contractual services intended for purchase from a single source is posted in accordance with Sections 120.57(3) and 287.057(3), Florida Statutes (F.S.), and will remain posted for a period of at least 15 business days.

Commodity or Contractual Service Required (commodity or United National Standard Products and Services Code (UNSPSC), manufacturer, model, and description, as appropriate):
Tandem staffing services for Florida early learning programs, including (1) Recruit, a permanent educator recruitment and hiring solution, and (2) Substitute, an on-demand substitute educator staffing solution.

Quantity or Term (as appropriate):
1/1/27-12/31/27

Requestor (division, bureau, office, individual, as appropriate):
Early Learning Coalition of Manatee County, Inc.

Performance and/or Design Requirements (e.g. intended use, function or application, compatibility, requirements; reference to policy, rule, statute or other act of the Legislature, etc., as appropriate):
Tandem supports Florida licensed child care programs and provides both permanent and temporary staffing capabilities within one child care-specific platform. Inlcuding: Recruitent: tool to post permanent educator openings, identify child care-qualified candidates, review candidate education, experience, credentials, and certifications, communicate with candidates, and support the selection and hiring of permanent educators.

Substitute: tool to post same-day, short-term, recurring, or long-term coverage needs and match providers with available substitute educators. All while ensuring Florida childcare compliance.

Intended Single Source:
Tandem

Estimated Dollar Amount:
$100,000

Justification for single source acquisition (what is necessary and unique about the product, service or source; steps taken to confirm unavailability of competition, as appropriate):
This solution represents a unique, fully integrated child care recuitment and subsitute staffing platform that inlcudes Florida compliance support, has integrated permanent and substitute staffing functions, and an established pool of vetted educators available through the Tandem platform. Procuring comparable services from multiple vendors would increase costs, create administrative burden, and result in fragmented training experiences, making this solution the only viable and efficient option.

Approved By (names & titles, as appropriate, e.g., requestor, requestor management, information systems, budget, purchasing):
Darrell King, Chief Executive Officer

Prospective vendors are requested to provide information regarding their ability to supply the commodities or contractual services described. If it is determined in writing by the agency, after reviewing any information received from prospective vendors, that the commodities or contractual services are available only from a single source, the agency shall provide notice of its intended decision to enter a single-source purchase contract in the manner specified in Rule 60A-1.045, Florida Administrative Code, and section 120.57(3), F.S.